

# MODEL CODE OF CONDUCT FOR DIRECT SALES AGENTS

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# **Table of Contents**

1.	Purpose	. :
2.	Scope	. 3
	Professional Integrity and Ethical Conduct	
4.	Customer Interaction and Communication	. 3
5.	Documentation and Application Process	. 3
6.	Confidentiality and Data Privacy	. 4
7.	Prohibited Practices	. 4
8.	Training and Competence	. 4
9.	Grievance Redressal	. 4
10.	Compliance and Monitoring	. 4
11.	Acknowledgment	. 4



#### 1. Purpose

This Code of Conduct defines the ethical and professional standards to be followed by Direct Sales Agents (DSAs) engaged by **Spinny Capital Private Limited** (the company) for customer acquisition services. It ensures fair, transparent, and responsible customer sourcing in compliance with the RBI regulations.

## 2. Scope

This Code applies to all DSAs involved in marketing, customer identification, loan application facilitation, and related acquisition activities on behalf of the company.

## 3. Professional Integrity and Ethical Conduct

- DSAs represent the company honestly and ethically.
- They shall not misrepresent the Company's products, terms, or eligibility criteria.
- DSAs should not engage in false, misleading, or deceptive practices to acquire customers.

#### 4. Customer Interaction and Communication

- DSAs must provide clear, accurate, and complete information about loan products, eligibility criteria, documentation requirements, interest rates, fees, and repayment terms.
- They should communicate in a language that is understandable to the customer.
- DSAs shall not exert undue pressure, coercion, or harassment on potential customers to avail of loans.
- DSAs shall identify themselves clearly with name and affiliation with the company.
- DSAs shall be mindful of the hours of calling and shall contact the customer as per the time as confirmed by the customer with the DSA.

## 5. Documentation and Application Process

- DSAs shall assist customers in sharing correct and updated information and ensure that all submitted documents are genuine and complete.
- They shall not tamper with, alter, or falsify any documents.
- DSAs must maintain the confidentiality and security of customer documents and information.



## 6. Confidentiality and Data Privacy

- DSAs shall ensure that all customer data collected during acquisition is handled with strict confidentiality.
- They shall comply with applicable data protection laws and company's privacy policies.
- Disclosure of customer information to unauthorized third parties is strictly prohibited.

#### 7. Prohibited Practices

- DSAs shall not engage in inducements or promises that are not authorized by the company.
- They shall not discriminate against customers on any grounds.
- DSAs shall not make commitments or promises on behalf of the company that are beyond their authority.

## 8. Training and Competence

- DSAs shall participate in training programs arranged by the company to understand product details, customer handling, regulatory requirements, and this Code of Conduct.
- They must maintain adequate knowledge to guide customers appropriately.

#### 9. Grievance Redressal

- DSAs must inform customers about the company's grievance redressal mechanism and assist in the resolution process when required.
- All customer complaints received by DSAs should be promptly reported to the company.

## 10. Compliance and Monitoring

- DSAs shall cooperate with audits, inspections, and compliance checks conducted by the company and the RBI.
- Any breach of this Code may lead to immediate termination of engagement and potential legal action.

## 11. Acknowledgment

I, \_\_\_\_\_\_, hereby acknowledge that I have read, understood, and agreed to abide by the Model Code of Conduct for Direct Sales Agents providing Customer Acquisition Services for **Spinny Capital Private Limited**.

## SPINNY CAPITAL PRIVATE LIMITED CIN



Name	of	DSA:	
Signature:			
Date:			

## SPINNY CAPITAL PRIVATE LIMITED CIN